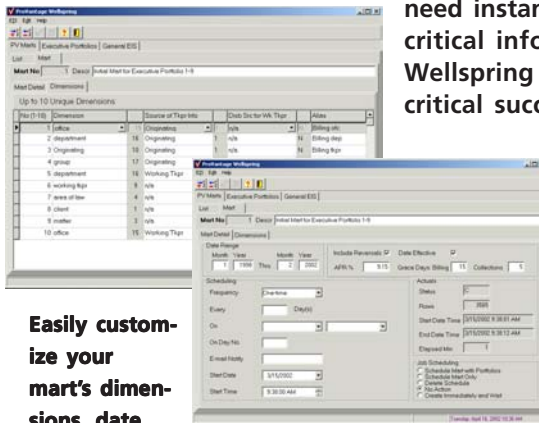


# Wellspring™ Designer

**Wellspring is a powerful, yet easy to use designer of your firm's business intelligence presentations. Wellspring works closely with its companion Business Intelligence Suite products, Executive Portfolio™ EIS System and Focal Point™ Reportwriter, to deliver key performance data to your desktop in a manner best suited to your firm's management style and intended audience. Users build their own presentations without reliance on IT staff.**

To stay current on your firm's financial performance, you need instant access to critical information. Wellspring delivers your critical success factors



**Easily customize your mart's dimensions, date ranges and scheduling**

the way you want to see them and helps you to create data marts and executive portfolios (drill-down

hierarchies) expressly tailored to your needs.

Wellspring Designer enables you to create data marts that summarize transactional data into meaningful business intelligence for selected organizational dimensions across specified date ranges. It also builds portfolios from these data marts using a subset of the selected dimensions and date ranges supported by a given mart, and by specifying a drill-down order for the selected subset of dimensions. Wellspring can specify display and content for each pre-

sentation tab to include tables, charts and graphs for selected measures and expressions where measures are statistics or totals directly calculated by ProVantage®, and expressions are mathematic calculations of two or more measures. A separate security manager controls access to data marts, portfolios, dimensions within a portfolio and to presentations available within a portfolio.

## Wellspring Delivers Business Intelligence the Way You Want it!

Tailored information content is the key benefit of Wellspring Designer. Wellspring gives you the ability to create tools to exactly match your needs, no programming needed.

### First, Select Your Dimensions

Using Wellspring, you can choose from over 80 dimensions, including:

- Office
- Department
- Practice Group
- Parent/client relationship
- Fee arrangement
- 5 Timekeeper types  
+ 1 working timekeeper
- Clients and matters
- and many more

Wellspring™ enables you to name these dimensions whatever you like, using “aliases,” a soft label feature. Date range & scheduling options are provided at this level as well.

Wellspring Designer also allows you to set personal preferences, such as display colors, and select dimensions and the order in which they appear in a drill-down hierarchy.

### Select Your Measures

Next select the desired measures or critical success factors from an extensive list, including:

- Hours worked and billed
- Collections
- Writedowns, write-offs & write-ups
- Rate variances
- Billing and payment lags
- Several types of billing and payment realization
- Carrying costs of inventory & receivables
- Profit contribution (must have ProVantage Profitability module)
- Many more

These measures can be logically grouped together into presentation tabs for Executive Portfolio™. Changing or adding to presentation tabs simply involves typing the desired tab name, choosing options and then adding measures and expressions from the drop-down menus.

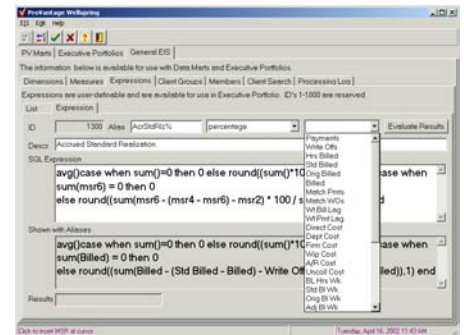
Presentations can be shown as grids, tables or charts or even moved directly into Microsoft® Excel

spreadsheets using the Focal Point™ Reportwriter.

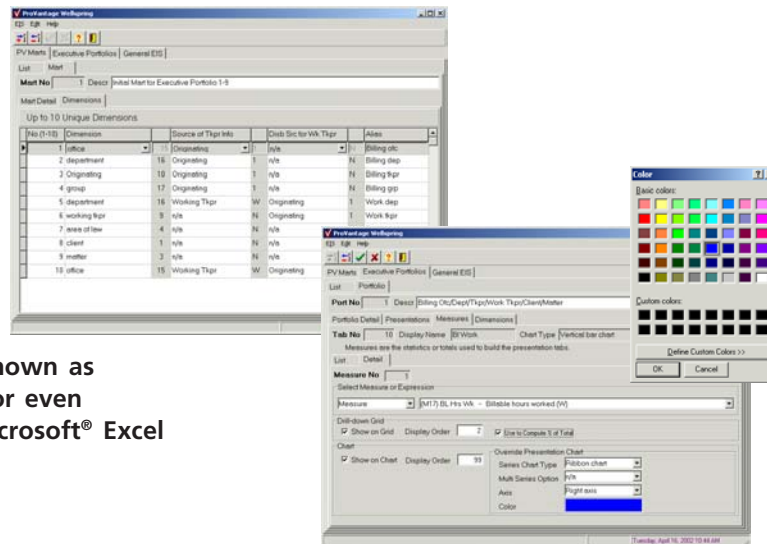
Wellspring comes with a complete starter set of pre-defined datamarts and portfolios; however, when the need arises, you may customize these and/or create your own unique presentations. We can also assist you on a consulting basis.

### Create Your Own Expressions

Wellspring’s flexibility allows you to create your own expressions from measures and/or other expressions. The combinations are virtually limitless. Choose from the drop-down menu of expressions: sums, minimums, maximums, averages and percentages. These expressions then translate directly to Wellspring’s SQL expression box. Again, no need for formal programming skills to use this feature.



Building expressions is a snap. Choose from drop-down menus and Wellspring does the rest.



Choose your presentation styles and measures. You can even pick your colors!

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